

OUR MISSION:

- Preserving the competitive free enterprise system of business.
- Promoting business and community growth and development.



NOTE from the PRESIDENT

Gene Weaver

COMMUNICATION IS IMPORTANT

At our June meeting, I mentioned what a dynamic Board of Directors we are blessed with, which prompted my wife to ask "what do the Directors do?" This discussion revealed a lack of communication between the Directors and the General Members. As I explained to her the numerous projects, community support and government monitoring we are doing, she was surprised and asked "Why don't you let the rest of us know about what's going on?"

Good point! We get so immersed in the fun work, we forget to let everyone else know what tremendous growth in activity and influence our Chamber has experienced. So, I'm not sure exactly how, but consider this a pledge to figure out a way to improve our communication.

Gene

New Chamber Office

The Grand Mound-Rochester Chamber of Commerce now has a home!

We are located in the Dream Weavers Real Estate Office at 9917 Hwy 12 in downtown Rochester. Contact information for member business and general Chamber information is available.

BOARD MEMBERS...

- Gene Weaver, President
 - Kim Fry, Vice President
 - Amy Howlett, Secretary
 - Lowell Deguise, Treasurer
 - Dick Bailey, Member-at-large
 - Shawna Bruce, Member-at-large
 - Ron Grant, Member-at-large
 - Bill Liddle, Member-at-large
 - Bill Zimmerman, Membership Chairman
- Advisory Board Members**
- Cindi Whiting
 - Kay Crookshanks
 - Tamara Marlowe



**Grand Mound - Rochester
Chamber of Commerce**
9917 Hwy 12 SW, Rochester

FEATURE BUSINESS

Kathie Slingerland-Tucker Amazing Spa and School

Kathie has been involved in "hands on Prayer" and Reiki in people's homes and Churches for many years and has seen some amazing results. People tell her they are relieved of stress, sleeplessness, headaches, bone & muscle discomfort and they say it works well with conventional treatment. She sees people relax, feel better and sometimes amazing results and enjoys working with the friendly, generous, loving people in our fast growing but still small town atmosphere.

In December of 2014 she rented space at 7505C 183rd Ave SW Rochester, WA (Corner of Sargent Road and 185rd Ave SW) where she meets with clients on an appointment only basis. Her phone number is 1-360-324-2252 to arrange for an appointment. Her website is:

<http://www.amazingspaandschool.com/>

CHAMBER MEMBERSHIP

Joining the Chamber is easy and affordable! The annual membership fee is \$60.00. To sign up, mail your name, name of business, mailing address, phone, and e-mail address along with your payment to:

Grand Mound Rochester
Chamber of Commerce
PO Box 211, Rochester, WA 98579

- 184th Avenue Apartments
- Amazing Reiki SPA. LLC
- Americool Heating and A/C
- Asphalt-Tech
- Bailey's IGA
- Bailey's Northwest Property Management
- Boys & Girls Club
- Brian Riley Insurance
- Chettie's Woodworking, LLC
- Cram-A-Lot Self Storage*
- CindiWhiting - Edward Jones Investments
- Dream Weavers, Inc.
- Edminster Construction
- First Choice Storage
- Furniture Maker & Flea Market
- Gate Ranch Golf Club
- German Cleaning Services
- Gate City Schoolhouse
- Grand Mound Beverages
- Grand Mound Licensing
- Grand Mound Shell
- HallsCrystal Flutes
- Hawes Aluminum
- Halpern & Associates
- Hexen Glass Studio
- James L. Prato Insurance
- JJ's Towing
- JMJ Accounting Services

- Johnson & Johnson Overhead doors, Inc.
- Junction Sports Bar & Grill
- Kay Crookshanks Investment Advisor
- Key Bank
- Law Office of Laurel Smith
- Lucky Eagle Casino
- Mariachi Mexican Restaurant
- Morgan Family Dental
- NAPA Auto Parts
- Outback RV Park
- Popes Kids Place
- PRC Maintenance and Construction
- Rick's Kustom Kars
- Rochester Lumber
- Rochester School District
- Rochester Sun News
- Rochester United Methodist Church
- Rochester Water Association
- ROOF Community Services
- Security State Bank
- Seventh Generation Charters

- Accounting
 - Stephen Angove, CPA
 - Sto N Go Storage
 - The Feed Bin*
 - Town Center Dental
 - Timberland Regional Library
 - Truepoint Metal Works
 - Umpqua Bank
 - VJ's Bargain Barn
 - Weaver Investments
 - Wilson Auto Parts (NAPA)
- * New Members since last newsletter!

There's room on this list for your business!

Not sure if the Chamber is for you?

Decide after you join us for a lunch meeting.

- South County

Successful Business **SPECIAL** Article

Differentiate Your Business with One Word

What sets your business apart from the rest? Fred Berns, personal branding coach, speaker and author of "Sell Yourself! 501 Ways to Get Them To Buy From You" says "One word can help you dramatically differentiate yourself and your company, make an instant impact and make yourselves memorable." The world is 'only', as in 'XYZ' is the only company in the area that...." Berns offers these questions to help you find your "only."

Credentials Is yours the only company... that has been in business for ___ years? Whose employees have ___ years of collective industry experience?

Honors Is yours the only company that has received ___ a specific award? Recognition by an organization? Recognition in the media?

Products and Services Is yours the only company that offers these products or services? This guarantee or warranty?

Clients Is yours the only company around that works with these customers? This quantity or variety of customers?

Location Is yours the only company (in your industry) based in this city, state, or region?

Share your "only" whenever and wherever you can. For more information on Berns and more tips, go to whatsyouronly.com.

Free Business Support

The Thurston Economic Development Council has a **Business Resource Center** which provides free, and confidential business counseling services to small businesses.

Daryl Murrow, the Business Resource Center Manager, was the guest speaker at our June Chamber Meeting. He reviewed a variety of resources that are available, including: market research, business advising, information on government contracting, an overview of business and tax regulations, management training and more. He invited anyone who is currently operating or is considering opening a small business to call 360-754-6320 or visit their website for more information.
www.thurstonedc.com/businessresourcecenter/

WHAT IS A CHAMBER OF COMMERCE?

The Grand Mound Rochester Chamber of Commerce is a voluntary organization that connects businesses in order to build a better community.

The major responsibility of a Chamber of Commerce is to enhance the community's economic well-being by facilitating the growth of existing businesses and fostering new ones. Our Chamber of Commerce works to ensure the Grand Mound Rochester area has a voice in county and state issues impacting businesses, and supports community events and service organizations.

PLACE
POSTAGE
HERE



PO Box 211, Rochester, WA 98579

Upcoming Meetings:

Meetings are held at noon on the 1st Wednesday of each month. Lunch \$10

- May 6 - Chamber Lunch Meeting at Rochester School District Office. Speaker: Commissioner Sandra Romero on Agritourism Program and Gene Weaver on Interchange Problems
- June 3 - Chamber Lunch Meeting at Rochester School District Office. Speaker: Maarcy Maki—Head Start