

## OUR MISSION:

- Preserving the competitive free enterprise system of business.
- Promoting business and community growth and development.



## NOTE from the PRESIDENT

**Gene Weaver**

**O**ur venture into publishing a chamber newsletter seems to have been received with great enthusiasm! Thanks to everyone who worked so hard getting the first edition into print and distributed.

The article titled “What is a Chamber of Commerce?” has stimulated some spirited discussion about what is our purpose and where should we be directing our limited time and resources. We are working to have the purpose section of the chamber by-laws posted on our web site for everyone to read and provide comments

Stay tuned for more exciting chamber developments as we continue our mission to support and provide a voice for the business people of South Thurston County! **Gene**

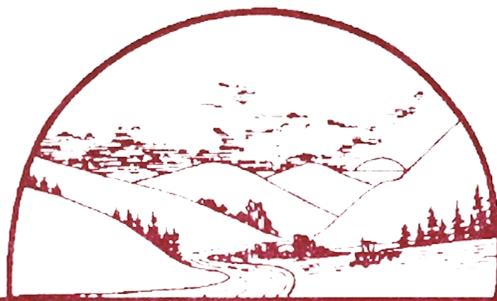
## New Chamber Office

The Grand Mound-Rochester Chamber of Commerce now has a home!

We are located in the Dream Weaver Real Estate Office at 9917 U.S. 12 in downtown Rochester. Contact information for member business and general Chamber information is available.

## BOARD MEMBERS...

- Gene Weaver, President
- Jane Meckle, Vice President
- Nancy Wallin, Secretary
- Shaun Baker, Treasurer
- Bill Zimmerman, Membership Chair
- Dick Bailey, Member-at-large
- LaVon Bailey, Member-at-large
- Kim Fry, Member-at-large
- Amy Howlett, Member-at-large
- Bill Liddle, Member-at-large
- Bill Zimmerman, Member-at-large



GRAND MOUND • ROCHESTER  
CHAMBER OF COMMERCE

Together We can make a difference

## FEATURE BUSINESS

**Cindi Whiting**

**Edward Jones Investments**

**F**inancial Advisor, Cindi Whiting started investing at an early age and her passion eventually evolved into a career that strives to provide investment and insurance solutions to our community.

Before coming to Edward Jones, Cindi worked in accounting, finance and banking for 20 years. She started with Edward Jones Investments in 2009. Having grown up in Montesano, Cindi has a love for people who choose to live in small towns. In order to once again become part of a small community Cindi relocated her business to Grand Mound in 2011.

Cindi believes that taking time to build relationships with her clients, in an effort to better understand their needs, is one way that Edward Jones Investments sets itself apart from other investment businesses.

**Business Name:** Edward Jones Investments

**Services:** Stocks, Bonds, Mutual Funds, ETFs, UITs, Managed Accounts, Annuities, Life & Long Term Care Insurance

**Location:** 19810 Old Highway 99, Suite 4  
In Grand Mound between Figaro's Pizza and Quizno's

**Hours:** Monday thru Friday 8:00 am to 4:30 pm  
and evenings by appointment



Cindi with Ally her 14 mo. old “silver” chocolate lab, and Stitch her 10 year old German shorthaired pointer.

# CHAMBER MEMBERSHIP

Joining the Chamber is easy and affordable! The annual membership fee is \$60.00. To sign up, mail your name, name of business, mailing address, phone, and e-mail address along with your payment to:

Grand Mound Rochester  
Chamber of Commerce  
PO Box 211, Rochester, WA 98579

- 184th Avenue Apartments
- Advanced Drilling
- Americool Heating and A/C
- Asphalt-Tech
- Bailey's IGA
- Bailey's Northwest Property Management
- Boys & Girls
- Brian Riley Insurance\*
- Chettie's Woodworking, LLC\*
- Chris Miller Bookkeeping\*
- Cindi Whiting - Edward Jones Investments
- Cram-A-Lot Self-Storage
- Gate Ranch Golf Course\*
- JMJ Accounting Services
- Dream Weavers, Inc.
- Edminister Construction
- First Choice Self Storage
- Gate Community Club\*
- Grand Mound Beverages
- Grand Mound Licensing
- Hall Crystal Flutes
- Hexen Glass Studio
- Hinkle Homes, Inc.
- James L. Prato Insurance
- Jay's Fruit Stand\*
- JJ's Towing
- J M Soil & Screening
- JNL Stoves
- Junction Sports Bar & Grill

- Kay Crookshanks Investment Advisor
- KDH Business Services, LLC
- Key Bank
- Law Office of Laurel Smith
- Lucky Eagle Casino
- Mariachi Mexican Restaurant
- Milman Engineering
- Morgan Family Dental
- NAPA Auto Parts
- Outback RV Park
- Photography by Robin
- Port of Olympia
- Rochester Lumber
- Rochester School District
- Rochester Sun News
- Rochester United Methodist Church
- ROOF Community Services
- Scatter Creek Animal Clinic
- Security State Bank
- Stephen Angove, CPA
- Sterling Bank
- Sto N Go Storage
- Thurston County Auditor

- Town Center Dental
  - Truepoint Metal Works & Welding
  - VJ's Bargain Barn
  - Weaver Investments
- \* New Members since last newsletter!

There's room on this list for your business!

Not sure if the Chamber is for you?

Decide after you join us for a lunch meeting.

## Successful Business Tips **SPECIAL Article**

**Have a plan.** Too often, small business owners get so caught up in day-to-day operations that they neglect long-range planning. If you have a business plan, update it to reflect your current goals. If you've never written a business plan, do so—it will force you to think about what you want to achieve in 2013 and beyond.

**Take action.** Don't put that business plan in a drawer and forget about it. No matter how busy you are, set aside at least one hour a week to assess your progress toward the goals you've set. Together with your partners and key employees, create action steps and set deadlines for accomplishing them.

**Celebrate success.** No matter how busy you are, be sure to celebrate when you, your employees and your business achieve important goals. Taking time out to recognize results will re-energize you and your team for the next challenge.

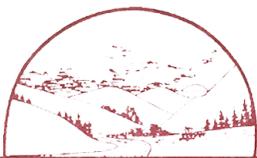
Taken from <http://smallbizla.org>

## Free Business Support

The **Thurston Economic Development Council** has a **Business Resource Center** which provides free, and confidential business counseling services to small businesses.

**Daryl Murrow**, the Business Resource Center Manager, was the guest speaker at our June Chamber Meeting. He reviewed a variety of resources that are available, including: market research, business advising, information on government contracting, an overview of business and tax regulations, management training and more. He invited anyone who is currently operating or is considering opening a small business to call 360-754-6320 or visit their website for more information.

[www.thurstonedc.com/businessresourcecenter/](http://www.thurstonedc.com/businessresourcecenter/)



GRAND MOUND • ROCHESTER  
CHAMBER OF COMMERCE

PO Box 211, Rochester, WA 98579

### WHAT IS A CHAMBER OF COMMERCE?

The Grand Mound Rochester Chamber of Commerce is a voluntary organization that connects businesses in order to build a better community.

The major responsibility of a Chamber of Commerce is to enhance the community's economic well-being by facilitating the growth of existing businesses and fostering new ones. Our Chamber of Commerce works to ensure the Grand Mound Rochester area has a voice in county and state issues impacting businesses, and supports community events and service organizations.

PLACE  
POSTAGE  
HERE

## Upcoming Meetings:

Meetings are held at noon on the 1st Wednesday of each month. Lunch \$10

- Oct. 2 - Chamber Lunch Meeting at Rochester School District Office. Speaker: T.C. Sheriff, John Snaza
- Nov. 6 - Chamber Lunch Meeting at Rochester School District Office. Speaker: Chad Martin, D.C.